

US B2B Data

State	Abbreviation	Records
Alabama	AL	355,695
Alaska	AK	76,750
Arizona	AZ	560,694
Arkansas	AR	196,807
California	CA	4,111,211
Colorado	CO	589,211
Connecticut	CT	464,058
Delaware	DE	91,186
District of Columbia	DC	213,037
Florida	FL	1,647,894
Georgia	GA	941,045
Hawaii	HI	95,127
Idaho	ID	138,606
Illinois	IL	1,468,297
Indiana	IN	565,585
Iowa	IA	288,487
Kansas	KS	254,530
Kentucky	KY	309,366
Louisiana	LA	321,326
Maine	ME	153,107
Maryland	MD	674,869
Massachusetts	MA	1,019,225
Michigan	MI	925,562
Minnesota	MN	655,317
Mississippi	MS	167,177
Missouri	MO	539,646

Montana	MT	86,702
Nebraska	NE	222,595
Nevada	NV	188,017
New Hampshire	NH	167,339
New Jersey	NJ	904,773
New Mexico	NM	129,113
New York	NY	1,940,539
North Carolina	NC	776,383
North Dakota	ND	62,013
Ohio	OH	1,208,920
Oklahoma	OK	250,797
Oregon	OR	368,899
Pennsylvania	PA	1,217,475
Puerto Rico	PR	14,984
Rhode Island	RI	113,323
South Carolina	SC	330,269
South Dekota	SD	67,694
Tennessee	TN	490,600
Texas	TX	1,992,159
Utah	UT	211,163
Vermont	VT	79,920
Virginia	VA	928,265
Washington	WA	663,910
West Virginia	WV	107,394
Wisconsin	WI	614,403
Wyoming	WY	55,642

Total 30,017,111

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Titles	Records	Revenue Size	Records	Employee Size	Records	Fields	Percentage
CEO/President	3,705,102	Less than \$500,000	3,173,502	1to4	3,360,903	Company Name	100%
CFO	342,128	\$500,000 to \$1 M	2,190,576	5to9	2,652,754	Contact Name	100%
CIO/CTO	296,094	\$1 M to 2.5 M	4,155,360	10to19	3,708,899	Title	100%
COO	163,540	\$2.5 M to 5 M	5,618,962	20 - 49	4,984,548	Mailing Address	100%
Chairman	227,755	\$5 M to 10 M	3,198,773	50 - 99	2,543,416	Phone Number	100%
Owner/Partner	2,761,964	\$10 M to 20 M	2,857,257	100 - 249	2,490,334	Fax Number	100%
Vice Presidents	2,577,050	\$20 M to 50 M	1,238,694	250 - 499	1,253,346	Email	100%
Directors	948,841	\$50 M to 100 M	1,183,078	500 - 999	1,118,307	Employee Size	100%
IT Executives	1,514,332	\$100 M to 500 M	1,600,912	1000 - 4999	1,482,485	Revenue	100%
Sales Executives	1,321,450	\$500 M to \$1 B	834,941	5000 - 9999	506,506	SIC Code/Industry	100%
Marketing Executives	1,138,994	Over \$1 Billion	1,618,312	10000 +	1,413,391	Web Address	100%
HR Executives	1,102,263	Unknown	2,346,744	Unknown	4,502,222		
Operations Executives	652,822	Total	30,017,111	Total	30,017,111		
Finance Executives	1,121,165						
Business Development	78,275						
Controller/Comptroller	221,239						
Corporate Secretary	190,268						
Treasurer	304,800						
Managers	5,494,276						
Purchasing /	300,728						
Administration	462,120						
R and D Exec	45,665						
Others	5,046,243						
Total	30,017,111						